



CORPORATE PRESENTATION | AUGUST 2024

ABOUT US

InterTech was established in 2008 in Zambrow, Poland. Since its inception, InterTech has focused its production on front loaders as part of the Loader Line. With 16 years in the market, we are proud to have produced over 1600 support structures for various tractor models.

In addition to front loaders, we offer a wide range of equipment categorized under the names Smart Line for agricultural machinery, Blue Line for tillage equipment, Green Line for landscaping machinery, and Orange Line for municipal equipment.

Products bearing the InterTech logo combine Polish agricultural traditions with modernity and world-class quality. They are designed for all types of farms in Poland and abroad. Our machines can be found in countries such as Germany, France, Romania, the Netherlands, Belgium,

as well as outside Europe in countries like the United States and New Zealand.

Distribution is carried out through an expanding dealer network in Poland and 40 other countries. With a thoughtful development strategy, we consistently raise standards by introducing new products and technologies. We emphasize automation and robotization of production processes using ERP systems and implement 5S techniques related to Lean Management.





ABOUT US

KEY FACTS



16 YEARS OF EXPERIENCE IN THE PRODUCTION OF AGRICULTURAL MACHINERY



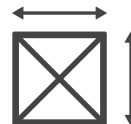
35 DEALERS WORLDWIDE



200 PEOPLE EMPLOYED



9 500 MACHINES PRODUCED PER YEAR



11 500 M² OF COVERED PRODUCTION AREA



OVER 6 000 TONS OF STEEL PROCESSED ANNUALLY



OVER 1 500 SUPPORT STRUCTURES FOR FRONT LOADERS



OVER 100 MACHINES IN COUNTLESS CONFIGURATIONS

BLUE LINE

- Hydraulic Disc Harrow
- Heavy Disc Harrow
- Disc Harrow
- Front Disc
- Cultivation And Drilling Harrow
- Skimming Cultivators
- No-Till Cultivator
- Drag for fields and meadows
- Multi-Functional Cultivator
- Heavy Cultivator
- Heavy Tines Harrow
- Sowing Roller

Catalogue



LOADER LINE

- IT 400
- IT 800
- IT 1200
- IT 1300
- IT 1600, IT 1600/S, IT 1600/L
- IT 1800 GREEN POWER
- Three Point Hitch 2500, 1200, 400

Catalogue



GREEN LINE

- 1-Rotor Rotary Rakes
- 2-Rotor Rotary Rakes
- Tedders
- Self Loading Bale Wrapper Side Loading
- Corn Scraps

Catalogue



ORANGE LINE

- Plows type V
- Straight plows
- Sweeper
- Bucket with brush

Catalogue



SMART LINE

- Rear Containers
- Bale Grippers
- Bale Lifts
- Buckets
- Sillage Cutters
- Grab Buckets
- Grabs
- Pallet Forks
- Reductions

Catalogue



BENEFITS UNDER THE CONTRACT



ATTRACTIVE DISCOUNT SYSTEM

Our sales team can provide discounts for larger orders. We offer the opportunity for wholesale orders at promotional prices.



TIMELY ORDER FULFILLMENT

Our logistics department ensures that orders are delivered on time, so your company experiences no delays.



ORDER TRACKING

We provide the ability to track the stages of order fulfillment. This information will help prepare your company for subsequent steps such as sales and logistics.



MARKETING SUPPORT

We offer comprehensive marketing support, ensuring brand message consistency for InterTech. We can assist you in aligning with our marketing strategies.



CORPORATE PRESENTATION

Our experts can conduct specialized training sessions to impart valuable knowledge. We want you to be on the same page as us

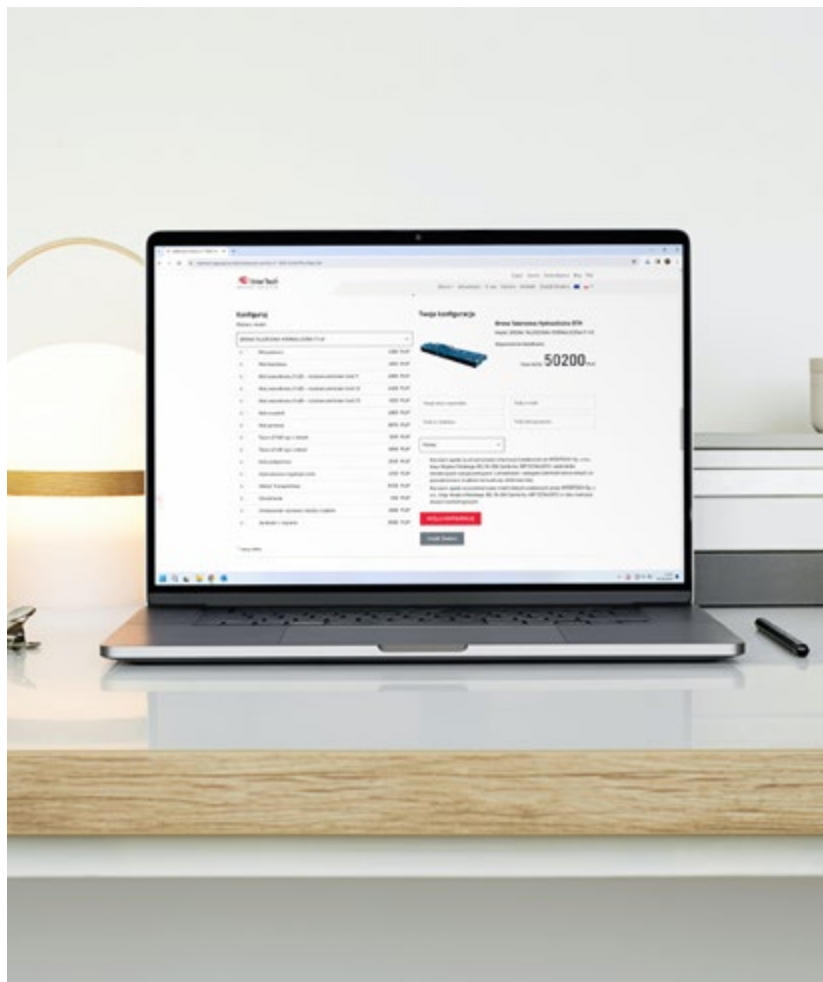


ONLINE ACCESS

Our dealers have access to our ERP system, through which they can place orders using an intuitive machine configurator



MACHINE CONFIGURATOR



The InterTech website serves as a knowledge hub about the company and its products. On our website, potential clients can find machine prices, their technical specifications, as well as contact information for the company and its dealers.

The machine configurator is a tool that allows users to explore various machine configuration options and their prices. With a user-friendly interface, users can adjust parameters, explore available features, and obtain a net price tailored to their selected preferences.

Example

Konfiguruj

Wybierz model:

BRONA TALERZOWA HYDRAULICZNA IT 4.0

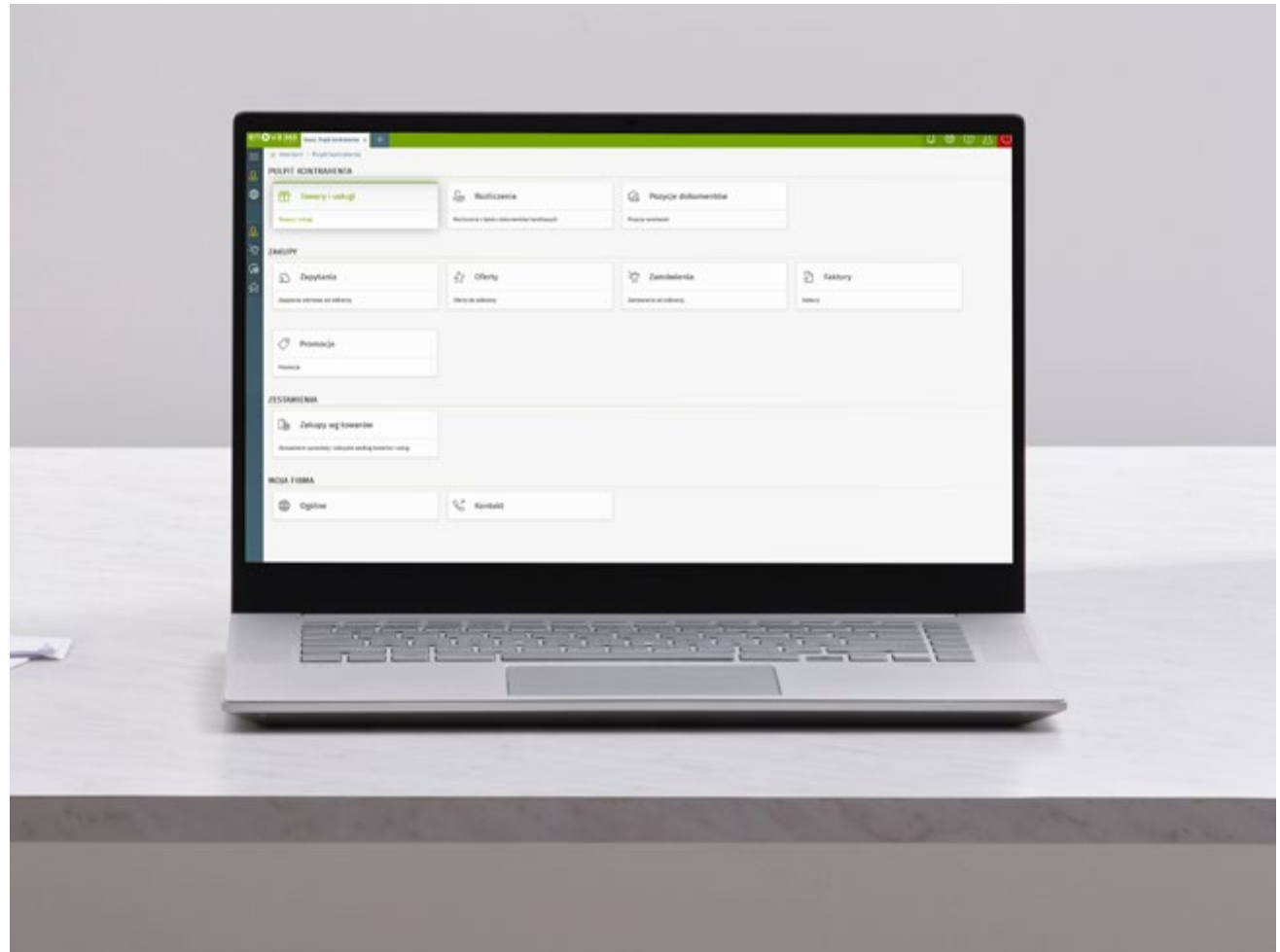
- Wał packera
- Wał daszkowy
- Wał ceownikowy Ø 620 - rozstaw pierścieni (cm) 9
- Wał ceownikowy Ø 620 - rozstaw pierścieni (cm) 12
- Wał ceownikowy Ø 620 - rozstaw pierścieni (cm) 15
- Wał crosskill
- Wał gumowy
- Talerz Ø 560 typ c włoski
- Talerz Ø 610 typ c włoski
- Koła podporowe
- Hydrauliczna regulacja wału
- Wózek Transportowy
- Oświetlenie
- Zwiększenie rozstawu między rzędami
- Aplikator z wężami

* ceny netto

THE CONTRACTOR DASHBOARD

The contractor dashboard in the enova365 system allows our clients to access documentation and place orders. This system eliminates the need for emailing orders, enabling dealers to independently submit orders without direct contact with our sales department. An advanced configurator also aids in fully customizing machine purchases.

Additionally, the system reduces the necessity for interaction with sales and accounting departments by providing visibility into all invoices and documentation. The contractor dashboard is directly integrated with InterTech's operational system, ensuring that all documentation is up-to-date for everyone involved.



CRM SYSTEM

enova365

enova365 is primarily an advanced CRM system trusted by many companies. It serves not only as a database for InterTech but as the heart of the company, driving the operations of production, sales, procurement, and other departments.

InterTech continually enhances the capabilities of the system to increase the efficiency of current processes and improve the usability of the contractor dashboard. Planned improvements in the near future will provide even greater transparency in the production process for our dealers.



OUR DEALERS

Our sales team is constantly expanding the network of InterTech machine dealers in Poland and abroad. The distribution network of our products covers most European Union countries.

Our products are known in European countries and are gaining popularity, among others, in the countries of both Americas and Australia and Oceania.



Dealer map

DOMESTIC SALES



Andrzej Filipowicz

Regionalny Manager Sprzedaży

Lesser Poland, Lublin, Northern Masovian, Subcarpathian, Świętokrzyskie, Łódzkie

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Kamil Janisz

Regionalny Manager Sprzedaży

Greater Poland, Lower Silesian, Lubusz, Opole, Silesian, West Pomeranian

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Wiktor Przybyłowski

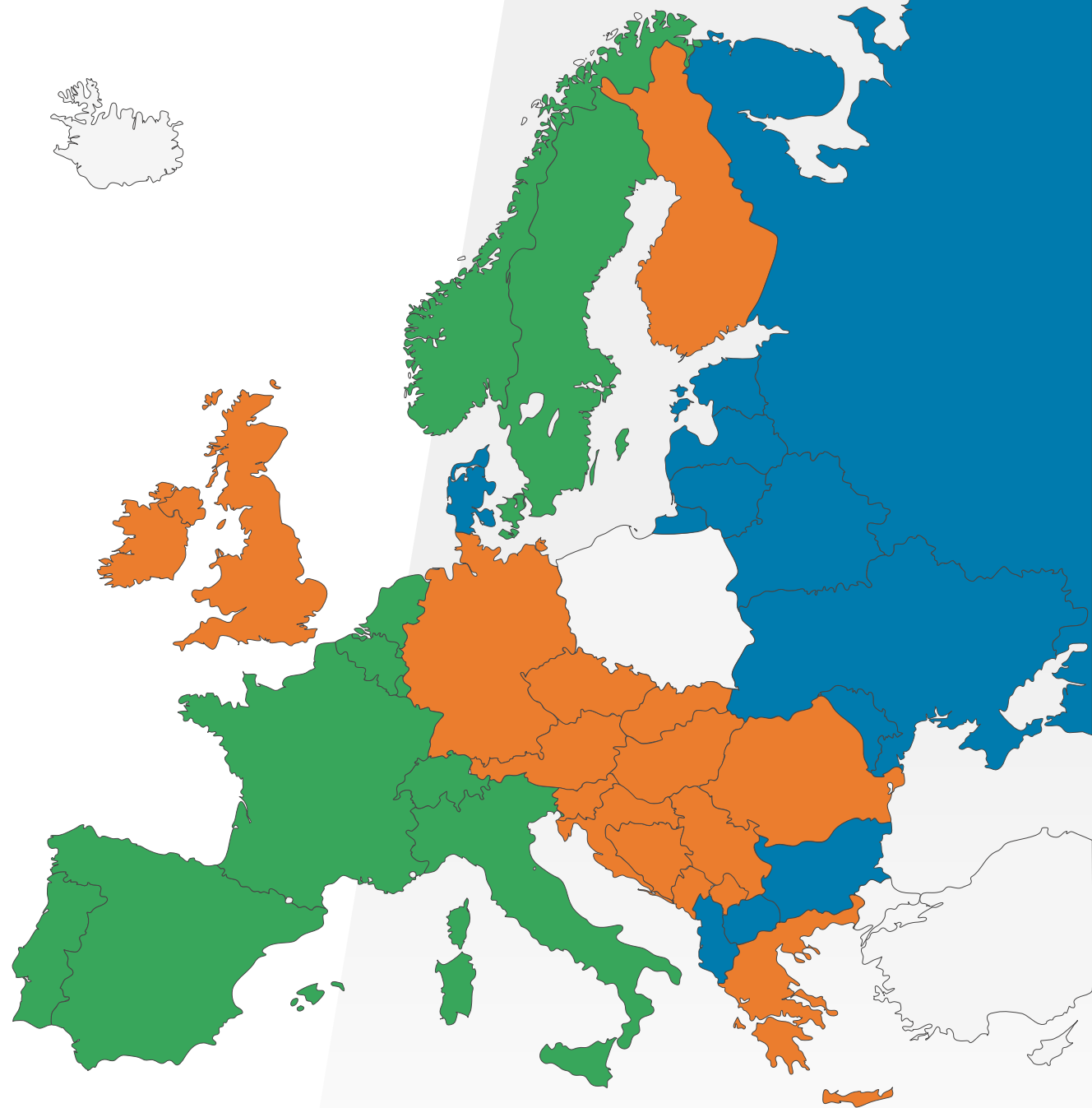
Regionalny Manager Sprzedaży

Kuyavian-Pomeranian, Greater Poland, Podlaskie, Pomeranian, Southern Masovian, Warmian-Masurian

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EXPORT SALES



Agnieszka Kolasińska

Export Sales Manager

Belgium, France, Italy, Luxembourg, Netherlands, Portugal, Spain, Sweden, Switzerland

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Marcin Kurza

Export Sales Manager

Austria, Bosnia and Herzegovina, Croatia, Czechia, Finland, Germany, Greece, Hungary, Ireland, Kosovo, Montenegro, Romania, Serbia, Slovakia, Slovenia, United Kingdom

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Wiktor Przybyłowski

Regional Sales Manager

Albania, Belarus, Bulgaria, Denmark, Estonia, Georgia, Latvia, Lithuania, Moldova, North Macedonia, Russia, Ukraine

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MACHINERY PARK

At InterTech, we constantly invest in the development of our machine park. Our goal is to expand a modern factory that enables the rapid and repeatable production of agricultural machinery. We are committed to improving product quality and the working conditions of the InterTech team responsible for production.



MACHINERY PARK

InterTech's development policy has always been based on controlling costs, which allows us to make decisions aimed at company growth without the need for sudden price increases due to excessive investment. As a result, our investment decisions are well-thought-out, based on calculations, and implemented sequentially.



MACHINERY PARK

Currently, InterTech can boast a wide range of production machines that not only facilitate daily work but also allow us to save more time and materials. Our production portfolio includes, among others, press brakes, tube benders, lasers, welding robots, and lathes.





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www.intertech-agro.pl



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